

# Virtualization of Society and Glam-Capitalism

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# Virtualization concept

- ‘Information society’ and ‘Knowledge society’ are utopian concepts ignoring the logic of social and cultural change
- The concept of ‘**virtualization**’ introduced in the 1990s is more adequate
- **Virtualization is the replacement of real objects and actions by images and communications**
- **Virtualization of society:** traditional institutions prescribe doing real things and real actions but people instead operate with virtual objects – images, that makes social institutions a kind of virtual reality
- **Virtualization of social institutions:**
  - ✓ in economy the added value creation process depends more and more on virtual assets – brands rather than on traditional real assets
  - ✓ in politics parties and other organizations lose their role in the struggle for power while virtual political power – image of candidate(s) becomes critically important
  - ✓ in culture value and influence of scientific or art-projects is determined more by virtual creativity – promotion in communication networks than by real artistic or research activities

# Virtualization of society and the role of digital technologies

- The logic of virtualization, being expanded into social life, stimulates the usage of computers in all domains of human life
- Popular view of virtualization as computerization, as a process determined by technologies, is misleading
- *It is not computerization that makes society virtualized, rather virtualization of society makes computerization the requirement for various human activities*
- For the virtualization the most efficient technologies are those which provide
  - ✓ work with images
  - ✓ building the networks
  - ✓ managing an access
- Such technologies are ICTs and because of that all ICTs are intensively used and integrated in social practices by the end of the 20<sup>th</sup> century

# The ICT Matrix

| message   | Two-dimensional | Multi-dimensional |
|-----------|-----------------|-------------------|
| contact   |                 |                   |
| 24/7      | Printed media   | <b>Internet</b>   |
| scheduled | Radio           | TV                |

- all ICTs can provide transmittance of information – messages contributing to human knowledge
- but communication as very social process i.e. symbolic exchange creating and maintaining relations and community is provided by computer multimedia much better than by the rest of ICTs
- new ICTs based on digital network technologies provide:
  - ✓ *combination of text, visual images, video, and sound*
  - ✓ *interaction in the real time and virtual space regime*
  - ✓ *the 24/7 access to communication network*

# Virtualization technologies in contemporary Russia

## The role of digital technologies is growing in the people life

- According to the national statistics (Rosstat) by 2012
- ✓ there were about 70 computers per 100 households
- ✓ there were about 40 computers per 100 workers (including 20 Internet-connected PCs)
- According to the survey by 'All-Russian Center of Public Opinion' (wciom.ru) in February of 2012
- ✓ the Internet users were **55%** of adult Russians, and **36%** of them used the Internet every day
- ✓ **82%** of the Internet users had accounts in so called social networks (in 2010 – **53%**)

## But TV remains the dominant tool of virtualization

- ✓ **90%** of adults mentioned TV among their sources of information, while Internet news lines were mentioned by **22%**, and Internet forums and blogs only by **8%** (survey by 'Public Opinion Foundation' (fom.ru) in 2012)
- ✓ **60%** of adults chose TV as the 'main source of news', and Internet was chosen by only **23%** (survey by 'All-Russian Center of Public Opinion' (wciom.ru) in 2013)

## Different generations live in different virtual realities

- ✓ TV is source of information for **96%** of 'baby-boomers' and for **81%** of the 'Generation Y' respondents
- ✓ forums and blogs are sources of information for **2%** of 'baby-boomers' and for **21%** of the 'Generation Y' respondents
- ✓ **50%** of the 'Generation Y' have chosen the Internet as the main source of news, and only **11%** of 'baby-boomers' made the same choice
- ✓ TV is the main source of news for **34%** of 'Gen Y' but for **72%** of 'baby-boomers'

# Logic of glamour



Q:  
HONEST  
반쯤이랑  
여왕같은  
조각이랑  
조각이랑  
Cool한걸까?  
M인걸까?  
빙글빙글  
Cool한걸까?



A: Think Casual

소주 맛을 지킨 16.8도/100% 알킬리 환원수/11년 숙성 오크중류주/천연당알콜&프락토올리고당 처음 만나는 168 캐주얼소주

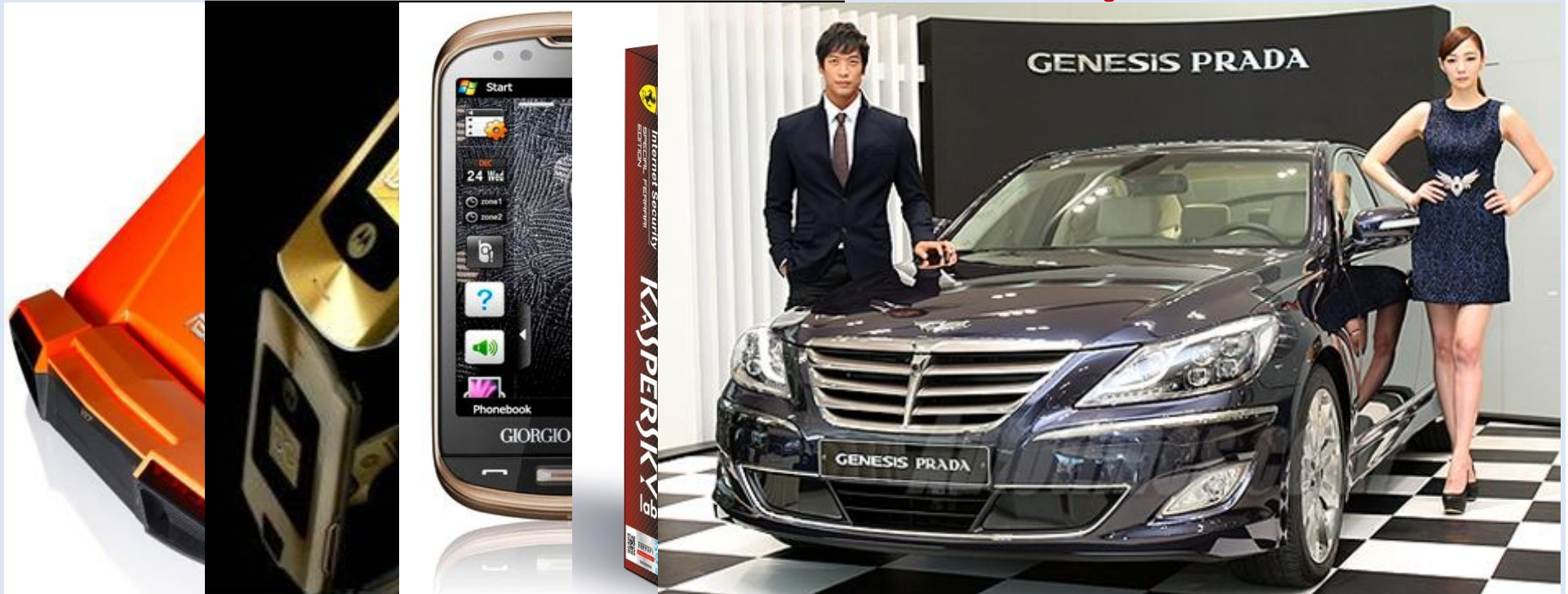


# Glam industries

- Components of glamour as an esthetic form or life style are **luxury, erotic, exotics, 'pinkness',** and **'blondness'**
- Glamour-intensive production of trends is driven by the same **'Big Five'** and provides extraordinary growth rates even in the general recession time
- Luxury industry,
- Sex industry,
- Hospitality industry,
- Fashion industry,
- Beauty industry...
- ... exemplify **trans-industries** using technologically different products as raw materials for creation of the specific added value



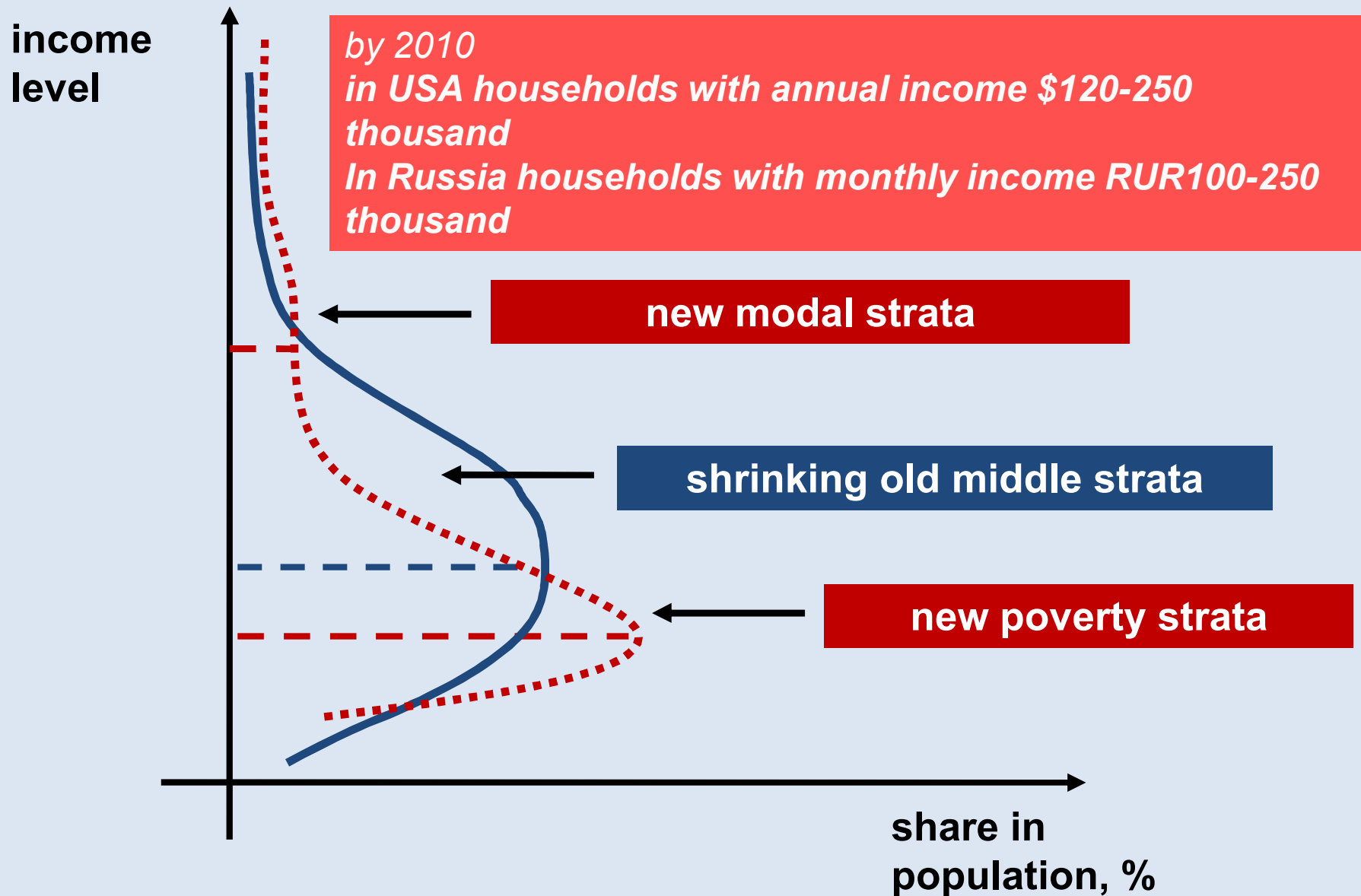
# Glamour-industrial complex



- In the glam-capitalism system exploited are not workers but middle strata consumers
- Owners of trends and trend makers compose new status groups: **glam-capitalists and glam-professionals**, which are core of new modal strata above shrinking traditional middle class
- Despite of apology of glam-capitalists and glam-professionals as 'creative class' (R. Florida), capitalization of trends is **based rather on copyright** that is monopoly on mass production of practically costless copies priced like original



# Bimodal stratification: from 'lemon' toward 'pear'



# Bimodal stratification in Russia

|   | Russia<br>(2011) | Moscow<br>(2011) | Sakhalin Region<br>(2011) |
|---|------------------|------------------|---------------------------|
| Average monthly<br>income per head,<br>rubles (\$1=RUR30) | 20755            | 47319            | 32268                     |
| above 35000   | 14,5             | 42,4             | 31,4                      |
| 25-35000  | 12,1             | 14,2             | 17,0                      |
| 15-25000  | 24,8             | 20,2             | 25,3                      |
| 5-15000   | 41,3             | 21,1             | 24,5                      |
| below 5000  | 7,3              | 2,1              | 1,8                       |

# Glam-democracy



# Technological turn to mobile communications

- Many social and cultural changes demonstrate the shift from the virtualization logic focused on brands and networks toward the glam-capitalism logic focused on trends and flow-structures
- That shift from virtualization to glamour can be seen also in the main technological tendency of recent decade
- 1981 - IBM introduced **PC** standard
- 1989 - **Web 1.0** where users get access to the sites designed by IT-professionals and by people with special skills
- 1996 - Nokia introduced first communicators (predecessors of **smartphones**)
- 1999 - **Web 2.0** where unskilled users get possibility to generate their own content on the sites-platforms provided by IT-professionals (the rise of so called social networks)
- During the 2000s the technological format '**PC+Internet**' was displaced by the format '**mobile gadget+Web 2.0**'
- ✓ in 2005 worldwide shipments: about **140** m of desktops, **60** m of laptops, **50** m of smartphones
- ✓ in 2010 global shipments: about **145** m of desktops, **200** m of laptops, **300** m of smartphones, and **12** m of tablets



# Alter-social movements





# Alter-capitalism

- Reaction of glam-capitalism to alter-social movements is initially oppression and then absorption and exploitation of their creativity
- Absorption of alter-social movements could be seen in
  - ✓ open source used by big IT-corporations
  - ✓ 'free' access provided for the viewing advertisements
  - ✓ commercialization of torrents
  - ✓ stretching of luxury brands
  - ✓ 'guerrilla stores' and 'guerrilla marketing'
- Creators of trends converging attitudes and patterns of glam-capitalism and alter-social movements do not restore authenticity against imagery but find value in **fluid authenticity**
- Alter-capitalism is becoming an 'after Baudrillard' regime: **capitalization of flow of originals without copies**

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